



### Loan Submission Guide



- The purpose of this guide is to assist you with a successful loan registration.
- > To remain compliant with the CFPB, all applications must be submitted to Axos Bank within 24 hours of completion.
- If you have any questions during your loan process, please reach out to your Account Executive for guidance.

## Agenda



Access Axos Bank's Third Party Lending website

Get started

Enter LO information and upload the file

Upload supporting documentation

Registration requirements for Wholesale/Portfolio

Registration requirements for Correspondent

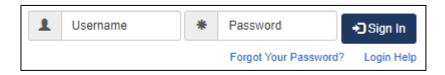
Submit your loan

Minimum requirements to submit file to underwriting

## Access Axos Bank's Website



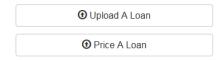
- > Go to <a href="https://thirdpartylending.axosbank.com/index">https://thirdpartylending.axosbank.com/index</a>
- Enter your Username and Password in the top right hand corner of the page.
- If you need any assistance logging in, click on the Forgot Your Password? or Login Help link to reset your password or email tpo.password.help@axosbank.com.



## Getting Started



Click on the 'Upload A Loan' icon to get started with a new file.



Active loans are sorted by status in a table on the left side of the page. You may select a status to reveal a list of your loans in that status. Then click on the loan number to open a specific file.

Status	# Loans
Application	26
Approved	24
Clear to Close	14
Cond Approval	117
Docs Ordered	8
Docs Signed	17
Lead	18
Processing	22
Registered	7
Submitted	21
Suspended	19

## Enter Loan Officer information and upload file



- Enter the following information under the Loan Officer information section:
  - First and Last Name
  - Email Address
  - Loan Officer NMLS
  - Branch NMLS
- Choose the required loan program
- Choose Wholesale or Correspondent channel
- Now upload the MISMO 3.4 file.



# **Upload Supporting Documentation**



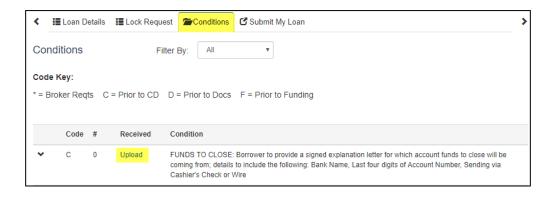
- If the loan was successfully uploaded you will receive a loan #.
- Navigate to the CONDITIONS tab to upload required documents.



## Upload Supporting Documentation (continued)



- Select the appropriate condition e.g., Funds to Close and click on 'Upload'.
- You must upload documents in PDF format or it will not transfer into our LOS.
- Do not upload all your documents into one condition they should be sorted into the correct conditions.



# Initial Registration Requirements for Wholesale Portfolio Loans



### > 3.4 File:

- Must have all 6 pieces of information required to consider the file an application:
  - Property Address
  - Estimated Value
  - Name
  - Credit (SSN)
  - Income
  - Loan Amount

### Submission Fee Sheet:

- Enter all fees into Axos Bank's Submission Fee Sheet that is available online under the **FORMS** tab.
- Select either "Lender" or "Borrower" paid submission fee sheet.
- Upload the Fee sheet to the "Submission Fee Sheet" condition

# Initial Registration Requirements for Wholesale Portfolio Loans (continued)



- > All borrowers must provide their **own** e-mail address and a contact phone number.
- Axos Bank will disclose electronically through DocMagic. All borrowers are required to e-sign their disclosures. The LO will need to e-sign the 1003.
- Non-borrowing spouses/other borrowers on rescindable transactions must receive the initial Loan Estimate.
- Foreign National borrowers must have a US mailing address and a US phone number.

# Initial Registration Requirements for Correspondent Loans



#### > 1003:

- Must be dated and signed by the LO.
- Must have LO and Company NMLS numbers accurately reflected.
- Borrower(s) email address and phone number.
- Foreign National borrowers must have US mailing address and US phone number.

### Disclosures:

Must be dated in compliance (within 3 business days of the application date on the 1003)

### Loan Estimate:

- Must be dated in compliance to the 1003.
- Itemization of fees to match Loan Estimate.
- Impounds are required on all HPML loans.
- A compliant Change of Circumstance form is required for any re-disclosed Loan Estimates.
  - Need proof of receipt of Loan Estimate by non-borrowing spouses/other on rescindable transactions.
  - Can be a read receipt or email acknowledging receipt of LE.

### > Credit report:

Must be dated within 90 days.

## Submitting your loan



Once the minimum documentation has been uploaded, select the **SUBMIT MY LOAN** tab.



- > Enter all required information then you must click on the **SUBMIT LOAN** icon.
- Your loan will now change from 'Lead' status to a 'Registered' status.
- Impounds are required on all HPML loans.
- > The SFR Intake department will review the file for compliance, disclose and then move to processing once completed.
  - On Wholesale files Loan Setup will email the initial disclosures to the borrower and the 1003 to the LO from doc vendor — Doc Magic.
  - The loan cannot move into a processing status until all borrowers have executed the disclosures and the LO has e-signed the 1003.

# Minimum requirements to submit file to underwriting



Once you have satisfied the initial registration requirements your file will be assigned to an Account Manager. Please note that your file will not be assigned to an underwriter until we have the initial documentation listed below.

#### W2 borrower:

- Paystubs covering most recent 30-day pay cycle
- W2's/1099 for most recent 2 years
- 2 years most recent personal tax returns

### Self-employed income:

- 2 most recent years personal and business tax returns
- 2 years most recent W2's if applicable
- All K1's for 2 most recent years (for all businesses owned or on schedule E)

#### Other:

- Bank statements for most recent 2 months
- Purchase contract and source of down payment (if applicable)
- Refinances require Preliminary Title report
- Citizenship docs if not a US citizen (valid passport and/or visa)
- Translated documents if applicable